

**ATTACHMENT A1
INDIANA VETERAN OWNED SMALL BUSINESS RFP SUBCONTRACTOR
COMMITMENT FORM¹**

For this RFP, IVOSB subcontractor commitments shall be limited to the Contractor's (Reseller) Scope of Work operational responsibilities and limited consulting services. The software purchases through the contract are not included in the subcontractor commitment plans.

If participation is met through use of respondents who supply products and/or services directly to the Respondent, the Respondent must provide a description of products and/or services provided that are directly related to this proposal and the cost of direct supplies for this proposal. Respondents must complete the Subcontractor Commitment Form in its entirety. The percentage entered in "Sub-Contract Percentage of Total Bid" should reflect the annual percentage subcontractor participation commitment that shall remain in effect for the life of the contract. The percentage participation commitment will be validated and audited throughout the life of the contract to ensure compliance with the commitment. The IVOSB subcontractor percentage is based on the initial term of the contract for scoring purposes only. However, the subcontractor commitment shall apply to the life of the contract including any time after the initial term. In order for the subcontractor commitment to result in evaluation points for the Respondent, the entity must be on the State of Indiana Certified M/W/IVOSB list at <https://www.in.gov/idoa/mwbe>.

If the Respondent to the solicitation is an IVOSB certified entity, the letter confirming same should be submitted with their response. Therefore, the Respondent has the responsibility to alert IDOA of their certification. The IVOSB Respondent will receive the total points for the IVOSB evaluation criteria per section 3.2.7. Additional ISVOB subcontractors must be included if the IVOSB Respondent is seeking the additional bonus point.

The IVOSB respondent must list their **company contact information only** on the IVOSB Subcontractor Commitment Form.

Failure to address these goals may impact the evaluation of your Proposal. The Department will verify all information included on the IVOSB Subcontractor Commitment Form.

Prime Contractors must ensure that the proposed IVOSB subcontractors meet the following criteria:

- Must be listed on Federal Center for Veterans Business Enterprise VETBIZ at <https://www.vetbiz.va.gov/vip/> under INDIANA, or listed at State of Indiana Certified M/W/IVOSB list at <https://www.in.gov/idoa/mwbe>, **on or before** the proposal due date.
- Prime Contractor must include with their proposal the subcontractor's veteran business Certification Letter provided by either IDOA or Federal Govt. VETBIZ at <https://www.vetbiz.va.gov/vip/>, to show current status of certification.
- Each firm may only serve as one classification – MBE, WBE (see Section 1.21) or IVOSB
- IVOSB must have a Bidder ID (see [Section 2.3.8](#) - [Department of Administration, Procurement Division](#)).
- A Prime Contractor who is an IVOSB **can** count their own workforce or companies to meet this requirement, (see IAC 25-9-4-1 (c))
- **Must serve a Valuable Scope Contribution (VSC). The firm must serve a value-added purpose on the engagement, as confirmed by the State.**
- Must provide goods or services only in the industry area for which it is certified as listed in the VETBIZ federal registry, at <https://www.vetbiz.va.gov/vip/> under INDIANA or at State of Indiana Certified M/W/IVOSB list at <https://www.in.gov/idoa/mwbe>. Must be used to provide the goods or services specific to the contract.

¹ The Indiana Veteran Business Program is governed by IC 5-22-14 and 25 IAC 9.

INDIANA VETERAN OWNED SMALL BUSINESS RFP SUBCONTRACTOR LETTER OF COMMITMENT

A signed letter(s), on company letterhead, from the IVOSB(s) must accompany the IVOSB Subcontractor Commitment Form. Each letter shall state and will serve as acknowledgement from the IVOSB of its subcontract percentage, a description of products and/or services to be provided on this project, and approximate date the subcontractor will perform work on this contract. For scoring purposes only, the IVOSB subcontractor percentage is based on the initial term of the contract. However, the subcontractor commitment shall apply to the life of the contract including any time after the initial term.

The State may deny evaluation points if the letter(s) is/are not attached, not on company letterhead, not signed and/or does not reference and match the subcontract percentage, and the anticipated period that the Subcontractor will perform work for this solicitation.

By submission of the Proposal, the Respondent acknowledges and agrees to be bound by the rules and requirements of the State's IVOSB Program. Questions involving the regulations governing the IVOSB Subcontractor Commitment Form should be directed to: Division of Supplier Diversity at indianaveteranspreference@idoa.in.gov, (317) 232-3061 or the Supplier Diversity website at <https://www.in.gov/idoa/mwbe>.

STATE OF INDIANA IVOSB SUBCONTRACTOR COMMITMENT FORM

RFP#: 22-68786; IT Software Value-Added Reseller and Related Services

DUE DATE:

TOTAL BID AMOUNT: N/A

Company Name: Vespa Group LLC	Contact Person: Tony Vespa	
Address: 201 N Illinois Street South Tower, Suite 1600 Indianapolis, IN 46204	E-mail: vespa@vespa-group.com	
	Telephone Number: (410) 533-6247	Fax Number: ()
Sub-Contract Percentage of Total Bid: 3%	Describe service/product to be provided and how this is a Valuable Scope Contribution of the Contract: Vespa Group will provide professional staffing services for positions directly involved in delivering goods and services to the State of Indiana for this project.	
Provide approximate dates when Sub-Contractor will perform on this project: Duration of the contract award and option years.		

Company Name:	Contact Person:	
Address:	E-mail:	
	Telephone Number: ()	Fax Number: ()
Sub-Contract Percentage of Total Bid:	Describe service/product to be provided and how this is a Valuable Scope Contribution of the Contract:	

Provide approximate dates when Sub-Contractor will perform on this project:

Respondent Firm

Telephone Number

Address

Fax Number

City/State/Zip Code

Email Address

Representative

Authorizing Signature

12/16/2021

Anthony J. Vespa Founder/Principal

Date

Printed Name and Title

☒ Please check if additional forms are attached.

Page 1 of 2

FORM MUST BE COMPLETED IN ITS ENTIRETY WITH COMPLETED LETTERS OF COMMITMENT.



December 16, 2021

Bernard Morgano
SHI International Corp
290 Davidson Avenue
Somerset, NJ 08873

Subject: Letter of Commitment for State of Indiana RFP 22-68786; IT Software Value-Added Reseller and Related Services

Dear Mr Morgano,

Thank you for the opportunity to partner with SHI on this opportunity with the State of Indiana. Vespa Group LLC is pleased to offer our commitment as an Indiana Veteran Owned Small Business (IVOSB) subcontractor.

Vespa Group is listed in both the Federal Center for Veterans Business Enterprise (VA OSDBU) registry and the IDOA Directory of Certified Firms (IDOA Bidder number: 0000035074). As part of the contract we will:

- Provide services only for those which we are certified to perform as listed in the state directory.
- Provide professional staffing services specific to the scope of services (i.e a Valuable Scope Contribution).
- Perform these services throughout the duration of the contract.
- Receive 3% of the total contract amount including option years, which is approximately \$6,000,000 of the base contract.

Please contact me directly if you have any questions regarding Vespa Group's participation on this opportunity. We greatly look forward to working with the State of Indiana on this exciting project.

Very respectfully,

Anthony J. Vespa
Founder / Principal
410-533-6247
vespa@vespa-group.com

201 N Illinois Street
South Tower, Suite 1600
Indianapolis, IN 46204